

# 2021 E/M TRAINING

This two hour online webinar explains the new criteria for coding and documenting evaluation and management (E/M) services (992xx) starting January 1, 2021. The last major revision of E/M codes occurred in 1992 – 28 years ago – this is a substantial change. This course is customized for ophthalmologists and optometrists using clinically correct coding criteria and examples and including the brand new, thoroughly updated Corcoran's Office Visit Guide, which also addresses and

integrates eye codes (920xx) in the code mix. This course is important to ophthalmologists and optometrists because E/M codes are often used to report eye exams to Medicare and other third party payers and will be more prevalent in 2021. This webinar is intended for eye doctors and staff familiar with ophthalmic terminology, eye diseases, and therapies. We expect this training to provide an opportunity to dramatically increase practice revenue for eye exams in 2021.

**\$999**

**One (1)  
physician**

**\$1,399**

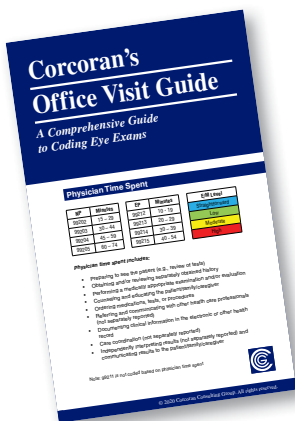
**Two (2)  
physicians**

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\$599**

**\$1,799**

**Three (3)  
physicians**

**SAVE  
\$1,198**



*Save more for  
additional physicians  
and staff!*



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## Course includes

- ✓ Live webinar for your team
- ✓ Supplemental live webinars for special topics or large groups
- ✓ Online recorded webinars as a refresher
- ✓ Pocket Coding Guide – 10 per physician
- ✓ Comprehensive 224 page textbook: Corcoran's Office Visit Guide – 1 per physician
- ✓ Follow-up Q&A with our expert consultants

## Topics that will be covered

- ✓ New criteria for determining medical decision making
- ✓ Counting and using physician time to code E/M services
- ✓ Selecting the proper level of service for E/M
- ✓ New patients versus established patients
- ✓ Saving time with chart documentation
- ✓ Changing utilization patterns for E/M and eye codes in 2021
- ✓ Impact on practice management
- ✓ Practice cases to test your understanding

**SCHEDULE YOUR TRAINING NOW  
CALL TODAY! (800) 399-6565**

“Usual outstanding level of teaching.”

“A+ as always. Case studies are extremely helpful.”

“Excellent! Tough course. Learned a lot.”

“Extremely informative – got much more from this class than I expected.”

“They spoke my language and made it easy to understand.”

“Kept my interest with real examples.”

“Great course! Answered all my questions with great clarity.”

“Instructor was amazing and made it very easy to understand.”

# TESTIMONIALS FROM PREVIOUS COURSES

## SCHEDULE YOUR TRAINING NOW



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## SCHEDULE EARLY! BEAT THE RUSH!

- ✓ Assessing physician time spent
- ✓ Medical decision making (MDM)
- ✓ Problems as an element of MDM
- ✓ Data as an element of MDM
- ✓ Management as an element of MDM
- ✓ Selecting the level of service and the CPT code
- ✓ Representative cases to illustrate code selection
- ✓ Impact on practice management

## 2021 E/M COURSE OUTLINE

## CALL TODAY! (800) 399-6565